Nigeria Factsheet



NIGERIA'S PRIVATE CAPITAL ECOSYSTEM

Figure 1: Breakdown of Fund Managers by Geographic Origin

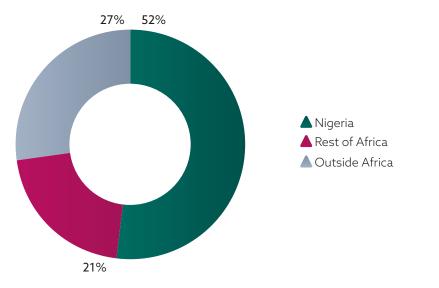
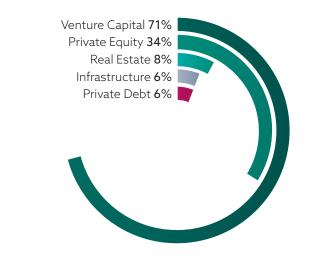
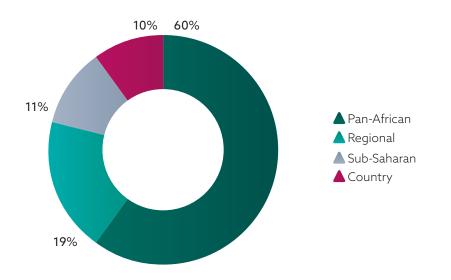


Figure 2: Breakdown of Fund Managers by Asset Class Focus



1 https://www.imf.org/external/datamapper/profile/NGA and https://data.worldbank.org/indicator

Figure 3: Breakdown of Fund Managers by Geographic Focus



Chemicals and Materials 8% Financial and Insurance activities 74% ICT (Communications, Transportation computer and electronics) 10% 65% Real Estate Consumer goods 18% and services 65% **Business products** Industrial and services products 55% and services 23% Biotech and Healthcare Agriculture **34%** 53% Education 42% Energy and environment **45%**

Note: A Fund manager can have more than one sector focus.



Figure 4: Breakdown of Fund Managers by Sector Focus



Figure 5: Nigeria's Share of Total Private Capital Deal Volume and Value (US\$mn) in West Africa, 2020-2024

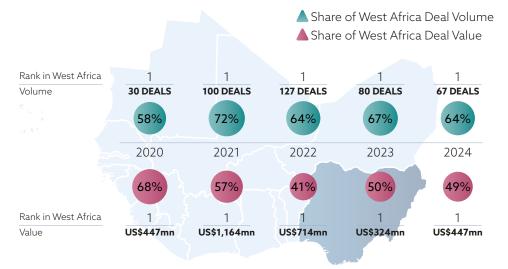


Figure 7: Top 3 Private Capital Asset Classes in Nigeria by Deal Volume, 2020-2024

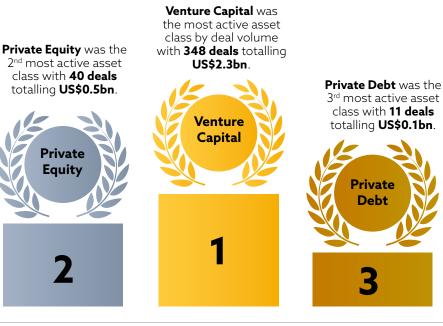


Figure 6: Nigeria's Share of Total Private Capital Deal Volume and Value (US\$mn) in Africa, 2020-2024



Figure 8: Top 3 Private Capital Sectors by Deal Volume, 2020-2024

1 Financials was the most active sector by deal volume with 157 deals valued at US\$1.5bn.
2 Consumer Discretionary was the 2nd most active sector by deal volume with 58 deals valued at US\$0.5bn.
3 Information Technology was the 3rd most active sector by deal volume with 51 deals valued at US\$0.4bn.



VENTURE CAPITAL ACTIVITY IN NIGERIA



Figure 9: Nigeria's Share of Total Venture Capital Deal Volume and Value (US\$mn) in West Africa, 2020-2024

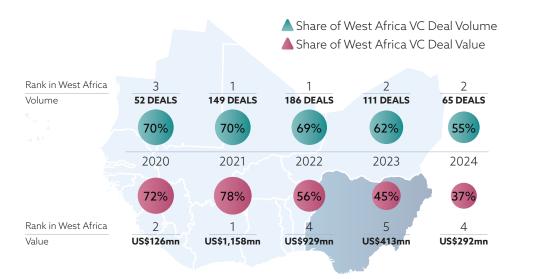


Figure 10: Nigeria's Share of Total Venture Capital Deal Volume and Value (US\$mn) in Africa, 2020-2024





Figure 11: Top 3 Venture Capital Investment Strategies in Nigeria by Deal Volume, 2020-2024



Tech Penetration in Nigerian Venture Capital, 2020-2024

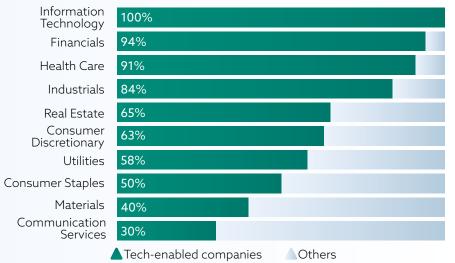
463 deals

Tech and tech-enabled sectors dominated deal activity from 2020 to 2024, accounting for **463 deals** (**82%** of total deal volume) with a combined value of **US\$2.7bn**.

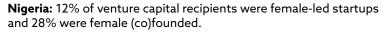
Figure 12: Top 3 Venture Capital Sectors in Nigeria by Deal Volume, 2020-2024

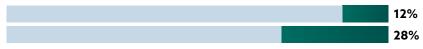


Figure 13: Share of Tech or Tech-Enabled Venture Capital Deal Volume in Nigeria by Sector, 2020-2024

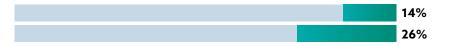


Gender Diversity in Venture Capital in Nigeria, 2020-2024





Africa: 14% of venture capital recipients were female-led startups and 26% were female (co)founded.



Nigeria: 88% of venture capital recipients were male-led startups and 72% were all-male founded.





INFRASTRUCTURE INVESTING IN NIGERIA





Figure 14: Nigeria's Share of Total Infrastructure Deal Volume and Value (US\$mn) in West Africa, 2020-2023

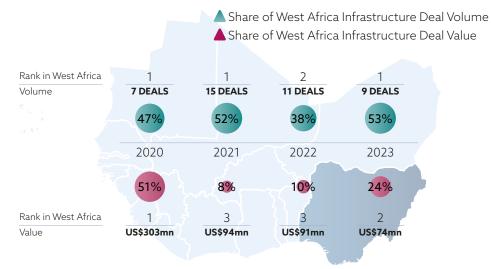


Figure 16: Top 3 Infrastructure Investing Sectors in Nigeria by Deal Volume, 2020-2023

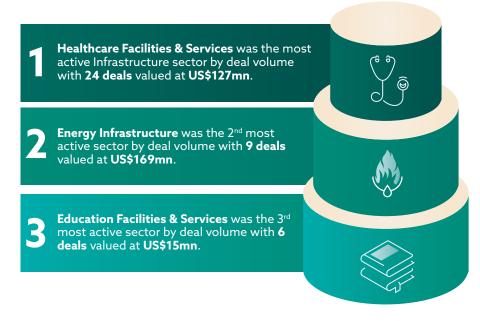


Figure 15: Nigeria's Share of Total Infrastructure Deal Volume and Value (US\$mn) in Africa, 2020-2023





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Championing Private Investment in Africa

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AVCA plays an important role as a champion and effective change agent for the industry, educating, equipping and connecting members and stakeholders with independent industry research, best practice training programmes and exceptional networking opportunities.

With a global and growing member base, AVCA members span private equity and venture capital firms, institutional investors, foundations and endowments, pension funds, international development finance institutions, professional service firms, academia, and other associations.

This diverse membership is united by a common purpose: to be part of the Africa growth story.

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